

January 2019

Requirements for use of the FSC trademarks by non-certificate holders – crosswalk V1-0 and FSC[®] Trademark Use Guide for Promotional Licence Holders

This crosswalk has been created to assist stakeholders in reviewing the changes between the standard FSC-STD-50-002 V1-0 and the FSC Trademark Use Guide for Promotional Licence Holders. The crosswalk identifies and highlights the differences between the standard and the final guide. The changes are identified by colour ranking (see legend below).

Legend No change. The requirement is identical to the previous version of the standard. The intent of the requirement has not changed. The requirement has been simplified or reworded for improved understanding. New requirement or the requirement has changed from the previous version of the standard. Requirement added from another document. Requirement removed or not included.

FSC-STD-50-002 (V1-0)	FSC Trademark Use Guide for Promotional Licence Holders
1 Applicable uses of the FSC trademarks by non-certificate holders	
1.1 This standard covers the following use of FSC trademarks by non-certificate holders hereinafter called "organizations":	The requirement has been updated with additional clarifications, including expanded information on the use of

 a) Promotional use by organizations that, according to the standard FSC-STD-40- 004, are not required to have FSC certification (e.g. for promoting FSC products or promoting FSC as a system) b) For educational or research purposes c) By media organizations (e.g. on press releases, TV commercials) d) Promotion of certification services by certification bodies and their affiliate offices. 	the trademarks and examples of the types of organizations eligible (page 5).
2 General requirements	
 2.1 The Forest Stewardship Council A.C (FSC) is the owner of three trademarks: The FSC "checkmark and tree" logo (hereinafter: the "FSC Logo") The initials "FSC" The name "Forest Stewardship Council". 	Graphics included as visual representations of the FSC trademarks and 'Forests For All Forever' trademarks added from FSC-ADV-50-004 (page 8).
2.2 The FSC trademarks shall not be used in a way that could cause confusion, misinterpretation or loss of credibility to the FSC certification scheme.	These requirements have been re-worded with more positive and proactive language (pages 34 and 35).

2.3 FSC certified products to be promoted shall carry the FSC on-product label. Exceptions to this rule shall be determined on a case-by-case basis by the FSC International.	The intent of this requirement has not changed. It has been simplified/reworded for improved understanding (pages 20 and 26).
2.4 The name "Forest Stewardship Council" in the organization's materials shall not be replaced by a translation.	This requirement has been re-worded to clarify and simplify, and a text example added (page 19).
NOTE: A translation of the name can be included in brackets but it shall not replace the words "Forest Stewardship Council".	
2.5 The FSC trademarks shall not be used together with the marks of other forest certification schemes in a way that implies equivalence or that is disadvantageous to the FSC trademarks in terms of size or placement.	This requirement has been reworded to clarify and simplify, and an example has been added (page 34).
2.6 FSC reserves the right to suspend or terminate the license agreement if the organization fails to comply with the FSC trademark requirements as set out in this standard.	These requirements have been expanded with a legal statement (pages 33 and 35).
2.7 The interpretation of the requirements in this standard is at the sole discretion of FSC.	
3 Applying to use the FSC trademarks	
3.1 Organizations wishing to obtain permission to use the FSC trademarks shall apply to:	The intent of this requirement has not changed. It has been simplified/reworded for improved understanding (page 7).
a) Their national or regional Trademark Service Provider (TSP) or	
b) In the absence of a TSP, the FSC International.	
NOTE: In case of doubt, the organization is advised to contact FSC International for further information.	

 3.2 Organizations that want to make commercial use of the FSC trademarks shall sign a Trademark License Agreement (TLA) with a TSP or with FSC International, as applicable. Educational or research organizations and media are not required to sign a TLA for the use of FSC trademarks. NOTE: The use of the FSC trademarks by Certification Bodies and their affiliate offices is covered under the Accreditation Agreement in connection with the TLA. 	The requirement has changed from the previous version of the standard (page 5), and the note regarding certification bodies and their affiliate offices has been removed.
 3.3 Multinational organizations or groups of companies under the same ownership can choose one of the following options: a) To sign an individual TLA with a TSP in each country of operation b) To sign a single TLA for the whole group with the TSP of the country where the mother company is located or as assigned by the FSC International. 3.4 A holding or mother company (which is not required to be FSC certified) that owns several certified companies or where certified branches of the same company do not have a common license code, shall either seek approval from their CBs or shall sign a TLA for promotional purposes (e.g. the development of marketing materials for the whole group) under the following conditions: (a) The TLA shall be signed with or as assigned by the FSC International. (b) Where the subsidiaries use promotional materials produced by the holding or mother company, they shall keep a copy of the trademark approval from the mother company in case it is requested by their certification bodies (CBs). (c) Where there are both certified and non-certified operations, the trademarks shall not be used in such a way as to seem to apply to the non-certified operations or to the company as a whole. 	These requirements have been removed. Requirements identified as FSC internal procedures are removed and will be included in an internal operating procedure document, thus removing information from the guide that promotional license holders do not need.

3.5 Upon signing the TLA, the organization will receive an individual license code, which shall be included in all future uses of the FSC trademarks. The organization shall not use their supplier's code for promotional purposes.	These requirements have not changed but have been reworded for clarity (pages 7 and 35).
3.6 The organization shall submit artwork of all new reproductions of FSC trademarks for approval to their TSP or to FSC International, as applicable, unless stated otherwise. Repeated uses may not require pre-approval if, in the opinion of the TSP or FSC International, the license holder has demonstrated a record of correct use. In this case, an agreement shall be made for periodic review.	The requirement for submitting all new reproductions has not changed but has been reworded for clarity. There are additional requirements regarding promotional licence holders who do not require pre-approval for their promotional materials (page 32).
4 Use of the FSC trademarks for promotion of FSC certified products	
 4.1 Organizations wishing to promote FSC certified products shall: a) Submit the artwork of the promotional material for approval to their TSP (or to FSC International as applicable) b) Provide evidence that the product is FSC certified. The evidence shall be in the form of invoices, delivery documents or the equivalent issued by the FSC certified supplier showing the chain of custody certification number of the supplier along with adequate FSC sales claims clearly indicating which products are certified. 	The requirement for submitting artwork has not changed. The criteria for providing evidence is clarified and additional evidence may be required to demonstrate the product is FSC labelled but only if requested by the service provider. This includes the possibility for a licensee to no longer submit documentation or artwork for approval by establishing their own system of verification in agreement with their trademark service provider (pages 31 and 32). There are also conditions under which a licensee can be exempt from the requirement to source directly from an FSC-certified supplier (page 31). In addition, there is a new requirement for licensees who wish to make ecosystems services claims on FSC 100% labelled products. They must submit invoices with an impact or an ecosystem services certification document along with their evidence (pages 28 and 31).

5 Use of FSC trademarks for educational or research purposes	
5.1 Organizations wishing to use the FSC trademarks for educational or research purposes are not required to sign a TLA. They shall, however, request permission to use the FSC trademarks from a TSP or from the FSC International.	There is no change to this requirement, but it has been reworded, media organizations have been added, and with advice to contact FSC for further information (page 5).
5.2 Each permission to use the FSC trademarks will be granted for a single use only. Educational and research organizations are requested to sign and return an acknowledgment of receipt of the FSC trademarks upon delivery.	This requirement has been removed. Requirements identified as FSC internal procedures are removed and will be included in an internal operating procedure document, thus removing information from the standard that promotional licence holders do not need (page 5).
6 Use of FSC trademarks by consultants, training companies and investment organizations	
 6.1 Commercial organizations offering training regarding FSC systems and consultants shall sign a TLA to obtain permission to use the FSC trademarks in training materials and the FSC promotional panel for promotional purposes. 6.1.2 They shall not imply that FSC endorses any training unless agreed otherwise and shall take full responsibility for the accuracy of any reference to FSC. A disclaimer shall be included: "FSC is not responsible for the content of any training offered by [name of organization]". 	These requirements have not changed but have been reworded for clarification of the eligibility and use of the FSC trademarks for consultants, training companies, and investment organizations (pages 5 and 13).
6.2 Investment organizations shall sign a TLA to obtain permission to use the FSC trademarks and FSC promotional panel for promotional purposes when promoting investment products for FSC certified forests.	

	6.2.1 Any claims by investment organizations shall be accompanied by a disclaimer "FSC is not responsible for and does not endorse any financial claims on returns on investments".	
7	Use of the FSC trademarks by media organizations	
7.1 FSC 1	Media organizations are not required to sign a TLA. They are free to use the trademarks if the information is not incorrect.	This requirement has been reworded, and media organizations are advised to contact FSC for further information (page 5).
7.2 orgar	A TSP or FSC International will provide the FSC trademarks to media nizations on request.	Requirement removed. Requirements identified as FSC internal procedures are removed and these will be included in an internal operating procedure document.
8	Promotional use by certification bodies (CBs) and their affiliate offices	
8.1 appro	The use of the FSC trademarks by CBs and their affiliate offices shall be oved by a trained CB trademark approver or sent directly to FSC International.	Requirements for FSC accredited certification bodies and requirements for affiliate offices have been reworded for added clarity and remain in the guide (page 29).
8.2 the so	The CB shall only advertise or promote services or activities that are within cope of their FSC accreditation.	
•	The trademark license code shall be used on FSC certificates and in any city, training materials or documents issued by the CB in connection with FSC cation.	
visibly	Where a CB has affiliate offices deliver certification services on its behalf, use of the FSC trademarks or reference to FSC in promotional materials shall y feature the words "delivering FSC certification services in association with e of CB]" on the materials.	

8.5 Only CBs are authorized to use the FSC trademarks (e.g. the FSC promotional panel) on their business cards together with the following statemen "FSC® accredited certification body".	Affiliate offices are no longer authorized to use the FSC trademarks (e.g. the FSC promotional panel) on their business cards (page 29).
9 Graphical requirements for use of the FSC trademarks	
 9.1 The organization shall use the following FSC design, as applicable: a) Organizations that are granted a license code shall use the elements of FSC promotional panel. Promotional panel graphics and texts can be found in Figure 1. Alternative layouts may be approved by agreement with the TSP or th FSC International, as applicable. The promotional statement and website addree may be omitted for space reasons. b) Educational, research and media organizations are not granted a license code and shall use the FSC logo as shown in Figure 2. Figure 1: The FSC promotional panel and its elements Figure 1: The FSC promotional panel and its elements The FSC website address www.fsc.org (or TSP website) The license code (where required), in the format FSC⁶ NH##### (as assigned) The promotional statement The mark of responsible forestry, or other text as approved by the TSP or FSC International 	promotional materials. This requirement has also been updated to include the 'Forests For All Forever' mark and its elements (page 12). References to educational, research, and media

Figure 2: The FSC logo	
S FSC	
9.2 The promotional statement "The mark of responsible forestry" should be used with the FSC promotional panel and FSC logo. However, it may be omitted for space reasons or when FSC is defined or explained in the accompanying text.	The intent of this requirement has not changed, but it has been reworded (page 12).
9.3 Where the FSC trademarks are being used to identify specific certified products in a catalogue or on a website, the promotional panel may appear only once. A clarifying statement such as "Look for FSC certified products" shall be included when the products are not all on the same page as the promotional panel. Each certified product shall be individually identified, using one of the FSC trademarks (i.e. logo, name or initials).	The intent of this requirement has not changed. It has been simplified/reworded with added visual examples. There is additional guidance on how to use the trademarks in digital promotional materials (e.g. websites), social media, and at the point of sale (pages 20–24).
10 FSC trademarks in text	
10.1 In text or on small items where the use of the promotional panel or the FSC logo is not possible, minimal elements ('FSC [®] ' or 'Forest Stewardship Council™' in proximity to the license code) may be used.	This requirement has been removed.
10.2 Only the FSC trademark artwork and promotional statement provided in this standard shall be used in promotional materials. If an organization wishes to include	This has changed: the guide now lists additional standardized promotional statements for use on promotional materials (page 13).

more information about FSC, this shall be submitted for approval to their TSP or FSC International, as applicable.	
10.3 The trademark symbols ([®] or [™] in superscript font), which represent the registration status of an FSC trademark in the country in which FSC promotional materials are to be distributed (see Annex 1),	The language for this requirement is clarified. The requirement for the use of the ™ symbol has been changed to a recommendation, and clarification on the number of uses per material added. Reference to the registration status of the
a) shall accompany the use of the FSC logo.	FSC trademarks is made to the FSC trademark portal and marketing toolkit (page 18).
b) shall be added to the initials "FSC" or the name "Forest Stewardship Council" at its first or most prominent use in any text (e.g. FSC® or Forest Stewardship Council™).	
NOTE: For materials that are to be distributed internationally, the trademark symbol used will depend on the location of the organization's headquarters.	
10.4 In referring to FSC or to FSC certified products, the preferred term is "responsible" rather than "sustainable", e.g. "responsible forestry" or "responsible forest management".	This requirement has been removed.
NOTE: According to ISO 14021:1999 Paragraph 5.5: "The concepts involved in sustainability are highly complex and still under study. At this time there are no definitive methods for measuring sustainability or confirming its accomplishment. Therefore, no claim of achieving sustainability shall be made".	
11 Size, font and placement requirements	
11.1 The minimum size of the FSC logo in a promotional panel or without a background shall not be less than 10 mm measured from the top of the tree to base of the letters "FSC".	The minimum size of the FSC logo has been reduced to 6 mm (page 16).
11.2 In the following cases, the FSC logo may be used with a minimum size of 7 mm:	This requirement has been removed.

a) The paper size is A5 or smaller.	
b) The FSC logo is used to indicate individual FSC certified products (e.g. in catalogues or brochures).	
11.3 There shall be enough clear space surrounding the promotional panel and/or the FSC logo to ensure that it remains uncluttered. The minimum clear space is calculated by using the height of the FSC initials of the logo (see Figure 3).	This requirement has been reworded with more proactive language and with additional visual examples (page 16).
Figure 3: Example of spacing	
FSC FSC WWW.fsc.org FSC N00000 FSC	
11.4 All elements of the promotional panel shall be legible.	The intent of the requirement has not changed (page 16).
12 Color requirements for the FSC promotional panel and the FSC logo	
 12.1 Positive green is the preferred standard color for the promotional panel, which shall be reproduced in Pantone 626C (see Figure 4). Negative green or black and white (positive or negative) may be used as an alternative (see Figure 5 and Figure 6). Figure 4: Color Pantone 626C 	This requirement has been simplified with added flexibility to reproduce the FSC trademarks in other colours as long they provide a legible contrast (page 14 and 15). The standard colours for FSC trademarks are visually represented (page 15).

Pantone 626C	
Figure 5: Standard FSC promotional panel colors	
Kinemark of responsible forestryKinemark of responsible forestry	
Figure 6: Standard colors of the FSC logo	
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FSC FSC	
12.2 If the printed item does not use green, black or white, the FSC promotional panel and the FSC logo may be produced using the darkest available color, provided that the contrast allows for legibility.	These requirements have not changed but have been reworded for clarity and visual examples have been added (page 13).
12.3 When none of the above options are possible, the FSC promotional panel may appear transparent on a solid colored, non-patterned background, provided that the contrast allows for legibility.	
NOTE: The FSC promotional panel elements or logo can also be used in white on a dark and solid non-patterned background, provided the contrast allows for legibility.	
 13 Restrictions for the use of the FSC trademarks 	

 13.1 Non-certified organizations shall not: a) Apply the FSC labels to any product or packaging b) Include any information about FSC certification of products in its sales and delivery documents c) Use the FSC trademarks as part of a product name d) Create or use any designs or promotional artwork similar to the FSC logo and labels e) Use any certificate holder's product labels or promotional panel in any promotional materials. 	These requirements have been reworded using more positive and proactive language (pages 34 and 35).
13.2 Organizations other than certification bodies and their affiliate offices shall not use the FSC trademarks for promotional purposes on any stationery including business cards or at the top of document templates or publicity materials.	Requirements for FSC accredited certification bodies and requirements for affiliate offices have been reworded for added clarity and remain in the guide. Affiliate offices are no longer authorized to use the FSC trademarks (e.g. the FSC promotional panel) on their business cards (page 29).
13.3 Non-certified organizations shall not use the FSC on-product labels. However, in exceptional circumstances, organizations may be authorized to use an example of the FSC on-product labels for educational purposes with prior approval from their TSP	These requirements have been reworded using more positive and proactive language (pages 34 and 35).
13.4 Organizations shall not use the FSC on-product labels in promotional materials affixed to any products or their packaging. They may, however, affix promotional materials to the certified product following the graphic rules provided in this standard.	
NOTE: In-store and website promotions should take care to avoid giving the impression that products without an FSC on-product label are also FSC certified (e.g. other uncertified garden furniture on display in the same retail location). Appropriate staff training is advised.	
 13.5 The following are not allowed (see Figure 7): a) Changing the proportions of the FSC promotional panel or the FSC logo b) Changing or adding contents to the FSC promotional panel c) Making the FSC logo appear to be part of other information, such as environmental claims not relevant to FSC certification 	These requirements have been reworded using more positive and proactive language and updated visual examples have been used (page 34).

 d) Placing the FSC logo within another border or background e) Using more than two colors on the FSC promotional panel f) Changing the shape of the border or background of the FSC promotional panel g) Rotating the FSC promotional panel or the FSC logo h) Violating the clear space around the FSC promotional panel or the FSC logo i) Combining the FSC promotional panel or the FSC logo with the user's own branding in a way which implies association j) Placing the FSC logo or the FSC promotional panel on a strongly patterned background or image or using the FSC logo as a watermark. 	
e) b) c) d) e) () () () () () () () () () () () () ()	
n c c h) i) j) For the state of the state o	
ANNEX 1: TRADEMARK REGISTRATIONS BY COUNTRY AND MARK	Annex A has been removed. The trademark registration list is available on the <u>FSC Trademark Portal</u> and <u>Marketing and</u> <u>Communications Toolkit</u> for reference (page 18).

		FSC		council		
Argentina		®	®	®		
Australia		®	®	®		
Bolivia		®	®	®		
Brazil		®	®	®		
Canada		®	®	®		
China		®	®	®		
European Union (EU)	Austria, Belgium, Bulgaria, Cyprus ¹ , Czech Republic, Denmark ² , Estonia, Finland ³ , France ⁴ , Germany, Greece, Hungary, Ireland, Italy, Latvia, Lithuania, Luxembourg, Malta, The Netherlands ⁵ , Poland, Portugal ⁶ , Romania, Slovakia, Slovenia, Spain ⁷ , Sweden and the United Kingdom	®	®	®		
Japan	the entrou rangeent	®	®	®		
Mexico		®	®	®		
New Zeala	nd	®	®	®		
Peru		®	®	TM		
Russia		®	TM	®		
Switzerland	d	®	®	®		
USA ⁸		®	®	TM		
Other coun	ntries ⁹	TM	TM	TM		
Updated: February 2012 Requirements for use of the Forests-for-All-Forever trademarks by non- certificate holders - FSC-ADV-50-005 (V1-0)						
1. General requirements						
1.1 The Forest Stewardship Council A.C. (FSC AC) is the owner of the Forests- for-All-Forever trademarks and any official language versions thereof.			orests-	This advice has been incorporated into the guide (page 15).		
Forests-for-All-Forever trademarks in English:						
a) Full	l	b) Logo-and	d-text			

FSC FORESTS FOR ALL FSC FOREVER	
1.2 In order to use the Forests-for-All-Forever trademarks, the organization shall have either signed an amendment to a valid trademark license agreement covering the use of the Forests-for-All-Forever trademarks, or signed a trademark license agreement covering the use of all the FSC trade-marks.	This requirement has been removed from here as this is a duplication of an existing requirement (page 5).
1.3 Users shall not translate or change any elements of the Forests-for-All- Forever trademarks.	This requirement has been reworded for clarity with visual examples (pages 14 and 22).
1.4 All requirements for use of the FSC trademarks in standard FSC-STD-50-002 (V1-0) shall apply, unless stated otherwise in this advice note.	This requirement has been removed and is not included in the guide.
 1.5 The English version of the trademarks may be used in all countries. The symbol used with the trademark shall reflect the registration status of the trademark in the intended country of distribution. The registration status of the FSC trademarks for the respective country is listed in Annex 1 of FSC-STD-50-002. 1.6 The official language versions of the Forests-for-All-Forever trademarks shall be used only in countries stipulated in Annex 1 with the respective registration symbol. NOTE: Annex 1 is a living document that is updated periodically as the registration 	These requirements have been reworded for clarity, and visual examples added (page 18).
process of the marks proceeds. Please look for updated versions of the document in FSC Trademark Portal.	
1.7 Translation of the strapline 'Forests for All Forever' may be used in text format within the messaging and/or below the trademark, respecting the exclusion zones. The approved translations for this purpose can be found at www.marketingtoolkit.fsc.org in the downloads section.	This requirement has been reworded for clarity with visual examples (page 19).

	FORESTS FOR ALL FOREVER	FSC FOREVER	
	(translated strapline)	(translated strapline)	
 1.8 When the Forests-for-All-Forever trademarks are used on promotional materials, the following elements shall be included in addition to the trademark: a clear reference to the specific product(s) being promoted, and/or FSC-related messaging about forests, examples of messaging can be found at marketingtoolkit.fsc.org, and ii. FSC trademark license code. 			This requirement has been reworded for clarity, and a visual example added. The requirement of referencing the specific product(s) being promoted has been removed (pages 20-24).
2.	Graphic rules		
 2.1. The minimum size for the Forests-for-All-Forever trademarks when printed shall be a) 30mm width for the full mark b) 23mm width for the logo-and-text mark. 			The size requirements for the 'Forests for All Forever' full marks, with the people and animal silhouettes, have been changed to 10 mm. The 'Forests For All Forever' mark minimum size is 6 mm in height (page 16).
F	SC FORESTS FOR ALL 30mm 23	ORESTS OR ALL OREVER	

 2.2. The minimum size for the Forests-for-All-Forever trade-marks when used on screen shall be a) 150px width for the full mark b) 100px width for the logo-and-text mark. 	This requirement has been removed and is not included in the guide.
FSC FORESTS FOR ALL FSC FOREVER	
150px 100px	
 2.3. Allowed color variations for the marks shall be a) Dark and light green Allowed color variations for the marks shall be a) Dark and light green For point of the marks shall be For poi	The requirement has been updated using more proactive and less-restrictive language. The visual examples are updated to avoid the confusion of the background colours as it appears in the advice note (page 15).
b) White and light green	
FSC FORESTS FOR ALL FSC FOREVER	
c) White and dark green	



 2.5. The green colors for reproduction on screen shall be a) Dark green: R0 G92 B66 b) Light green: R114 G191 B66 	These requirements have been rewritten in simpler language (page 15).
2.6. No other colors shall be used; the marks shall not be re-produced if required colors are not available for printed material or on screen.	This requirement has been rewritten with more proactive language (page 15).
2.7. There shall be enough clear space surrounding the marks. The minimum space is calculated by using the height of the FSC initials on the logo.	This requirement has been rewritten with more proactive language and with additional visual examples (page 16).
2.8. The marks shall not be placed on background that interferes with the design, or could be misleading about what they refer to.	The requirement has not changed but reworded for clarity and with additional visual examples (page 13).
	New draft requirements/guidance
-	Promotional text
-	Includes guidance on how to describe products with FSC claims with suggested standardized template texts (page 13).
-	Making procurement claims
-	Includes guidance on how to make basic procurement claims with criteria on which product are eligible for such claims and a requirement for claims to be verified (pages 25 and 26).

-	Promoting ecosystem services
-	This section includes guidance on who can make, and how to make, ecosystem services claims for licensees who are sponsors of ecosystems services or purchases of external environmental assets (pages 27 and 28).
-	Annex: How to describe FSC and products with FSC claims
-	Includes examples of how to describe FSC and products with FSC claims and ecosystems system services claims (pages 37-38).